

# WASIF ALI

**Date of birth:** 18/11/1999

**Nationality:** Pakistani

**Gender:** Male

## Contact

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## ABOUT MYSELF

I am a highly motivated Software Engineer and Web Scraping Specialist with over 5 years of experience in data extraction, automation, web development, reverse engineering, and penetration testing. I have worked on a wide range of projects involving large-scale web scraping, API integrations, CRM automation, AI-powered workflows, and custom business solutions using Python and JavaScript. My expertise includes extracting and processing data from complex websites, building scalable automation systems, and developing modern, responsive websites and web applications. I am experienced with tools and technologies such as Selenium, BeautifulSoup, Requests, Playwright, Zapier, Make.com, HTML, CSS, and modern JavaScript frameworks. I also have experience analyzing web applications, bypassing anti-bot protections, and creating custom scripts and data pipelines that transform raw data into structured, actionable insights. With strong analytical and problem-solving skills, I am passionate about building secure, efficient, and reliable solutions that help businesses automate workflows, improve productivity, and make data-driven decisions.

## WORK EXPERIENCE

● **Ficstar Software Inc** Toronto, Canada

### Project-based Web Scraper (Remote)

30/11/2023 - 21/08/2024

- Worked as a Web Scraping Expert handling complex data extraction projects from various websites while ensuring high data accuracy and quality.
- Developed scalable web scraping solutions and automation scripts using Python and JavaScript for large-scale data collection.
- Specialized in scraping pricing data from major coffee chains, including Starbucks, while bypassing anti-bot protections and automating workflows.

● **Upwork** United States

### Web Scraper (Remote)

31/03/2020 - Current

- Providing services for data scraping for a various websites of all complexities.
- Providing services to crawl javascript loading, IP blocking, Rate limit, and captcha protection websites.
- Providing services as a python developer for GUI based applications development, bot development, and browser automation.
- Providing services for App Scripts development to automate tasks in Google sheets.

● **TheJobsCo** Pakistan

### Web Scraper

- Lead a team of junior web scraping developers for websites scraping.
- Scraped over 300 US based universities for specific data.
- Analyze and create scripts for complex websites having bot or Captcha protection.
- Developed and maintained scalable web scraping pipelines using Python and JavaScript for automated data collection.
- Collaborated with cross-functional teams to optimize data quality, improve scraping efficiency, and automate reporting workflows.

## PROJECTS

### Starbucks Pricing Data Extraction & Automation System

- Developed and maintained a large-scale web scraping solution for collecting Starbucks pricing data.
- Automated weekly data collection from 288 Starbucks locations across Chicago using custom scraping scripts.
- Researched and implemented techniques to bypass anti-bot protections and automate authenticated sessions.

### Real Estate Data Extraction & Automation System

- Built automated scraping workflows for extracting real estate listings and pricing data from Zillow.
- Processed and structured large datasets for analytics and lead generation purposes.
- Developed scraping solutions for dynamic websites with anti-bot protections.

### Apollo + Salesforce Automation System

- Developed automation workflows integrating Apollo, Salesforce, and HubSpot platforms.
- Automated lead synchronization, enrichment, and CRM updates using APIs and Zapier.
- Reduced manual lead management processes through workflow automation.

### AI Automation Agency Website Development

- Developed a modern portfolio website for an AI automation agency.
- Integrated responsive frontend components and automation-focused user workflows.
- Improved client presentation and digital branding experience.

## EDUCATION & TRAINING

**07/2017 - 07/2021** Pakistan

**Bs Software Engineering** International Islamic University Islamabad

## LANGUAGE SKILLS

**MOTHER TONGUE(S):** Urdu

**OTHER LANGUAGE(S):**

**English**

**Listening** B1

**Reading** B1

**Writing** B2

**Spoken production** B2

**Spoken interaction** B2

## SKILLS

### TECHNICAL SKILLS

python | Web Design & Web Development | web scraping | beautifulsoup | bot development | pentesting | browser automation

### SOFT SKILLS

time management | problem-solving | communication | teamwork | critical thinking

## HONOURS AND AWARDS

Upwork

### Top-Ranked Web Scraping Specialist — Upwork

Recognized among the top Web Scraping Experts in Pakistan on Upwork, maintaining a 5.0 rating across 180+ successfully completed projects.

**Link** <https://www.upwork.com/freelancers/webscrapingexpertthere>

Upwork

● **Featured Web Crawling Expert in Pakistan**

Appeared among the leading Web Crawlers and Data Scrapers in Pakistan on Upwork's official talent directory with a 5.0 client rating and 180+ completed projects.

**Link** <https://www.upwork.com/hire/web-crawler-developers/pk/>